



# FLIGHT PATH

## Part One

*Short haul actions*

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*Long haul actions*

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## Part Two

*Short haul actions*

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*Long haul actions*

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## Part Three

*Short haul actions*

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*Long haul actions*

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## Part Four

*Short haul actions*

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*Long haul actions*

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# Brief



You are on a short haul economy flight from Manchester to Amsterdam. The flight costs £38 and the journey time is 1 hour and 20 minutes.

Realistically, what would you expect from this flight to be happy?

In other words, given the price, the class, and the company – what must happen for your expectations to be met?  
No more, no less.

**Discuss your ideas as a team and write them down.**



# Brief



You are on a long haul business class flight from London Heathrow to Los Angeles. The flight costs £3,950 and the journey time is 11 hours and 10 minutes.

Realistically, what would you expect from this flight to be happy?

In other words, given the price, the class, and the company – what must happen for your expectations to be met?  
No more, no less.

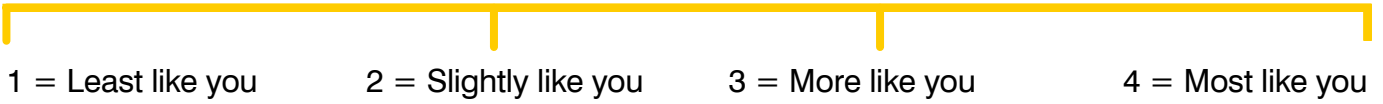
**Discuss your ideas as a team and write them down.**





# Representational System Preferences

For each of the following statements, please place a number next to every phrase. Use the following system to indicate your preferences from 1 to 4:



Each section should only have the numbers from 1 to 4, not duplicating any of the numbers.

 **I make important decisions based on:**

- gut level feelings
- what looks best to me
- which way sounds the best
- precise review and study of the issues

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 **During an argument, I am most likely to be influenced by:**

- whether or not I am in touch with the other person's true feelings
- whether or not I can see the other person's point of view
- the other person's tone of voice
- the logic of the other person's argument

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 **I most easily communicate what is going on with me by:**

- the feelings I share
- the way I dress and look
- my tone of voice
- the words I choose

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 **When given an assignment at work, it is easier to carry out if:**

- I have a feeling for what is required
- I can picture what is required
- I have tuned into what's required
- I have an understanding of what is required

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 **I am very:**

- sensitive to the way clothing feels on my body
- responsive to colours and to the way a room looks
- attuned to the sounds of my surroundings
- adept at making sense of new facts and data

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**NOTE: Your grand total should add up to 50**

Total per column:

|   |   |   |    |
|---|---|---|----|
|   |   |   |    |
| K | V | A | Ad |

Grand total: =

# What are you grateful for?

Tell us something you are grateful for in **your** dental practice.

